

# **GPC Financial Corporation**

# BASEL III PILLAR 3 DISCLOSURES March 31, 2015



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#### I. Introduction and Purpose

As a federally regulated financial institution (FRFI) under the Canadian Trust and Loan Companies Act (1991) (the Act), GPC Financial Corporation (GPCFC) is subject to the regulatory regime of the Office of the Superintendent of Financial Institutions Canada (OSFI).

This Report documents GPCFC's Basel III Pillar 3 disclosures as per the prescribed OSFI Framework that is based on guidance and standards established by the Basel Committee on Banking Supervision (BCBS). GPCFC is not considered a Domestic Systemically Important Bank (D-SIB) by OSFI and as such, this Report will include a modified version of the capital disclosure template for non-D-SIBs as outlined in the advisory *Public Capital Disclosure Requirements related to Basel III Pillar 3* released in July 2013 and a modified version of leverage ratio disclosure template for non-D-SIBs as outlined in the advisory *Public Disclosure Requirements related to Basel III Leverage Ratio* released in September 2014 (subsequently revised in November 2014).

This Report is subject to independent review conducted by the Internal Audit Department. More importantly, it will also be presented to the Board of Directors for review purposes.

This Report will be made available on the GPCFC website.

#### II. GPC Financial Corporation (GPCFC)

GPCFC was granted its letters patent on December 15, 2011 and commenced business as a FRFI on October 1, 2013 after having received an amended Order to Commence and Carry-on Business from OSFI on April 5, 2013. GPCFC is a wholly owned subsidiary of Global Payments Direct, Inc. (GPDI) and as a direct member of Visa Canada, allows GPDI the use of its Visa marketing and processing services. GPDI is wholly owned by Global Payments Inc. (GPI), a corporation incorporated in the State of Georgia and the outstanding shares of its common stock are traded on the New York Stock Exchange.

GPCFC is neither a lending nor a deposit taking institution. On March 31, 2015, GPCFC's balance sheet contained no insured deposits, no uninsured deposits, no mortgages or loans receivable and no direct interest in any commercial or residential property of any kind. For these reasons, GPCFC's operations are considered relatively simple and have a stable risk profile.

GPCFC's primary revenue comes from acquiring new Canadian merchants for Visa processing and by acting as the financial institution Bin Identification Number (BIN) sponsor for GPDI's existing Visa merchants' activity, charging GPDI for this sponsorship service on a cost-plus basis. GPCFC outsources all of its business processes and activities and sales and customer service to GPDI and Global Payments Canada GP (GPC GP).

For GPCFC, revenue is recognized as services are performed. Revenue, exclusive of BIN fees, is recorded net of interchange fees charged by card issuing banks. The majority of merchant services revenue is generated on services priced as a percentage of transaction value or a specified fee per transaction. GPCFC also charges other fees based on specific services that are unrelated to the number of transactions or the transaction value.

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#### III. Corporate Governance

As a FRFI, GPCFC is subject to OSFI's Corporate Governance Guideline (Guideline). Corporate Governance refers to oversight mechanisms, including the processes, structures and information used for directing and overseeing the management of a FRFI. Sound corporate governance practices contribute to the effective management and to the achievement of a FRFI's strategic and operational plans, goals and objectives. In this regard, OSFI expects this Guideline to be imbedded into every FRFI's day to day operations. Key elements of GPCFC's corporate governance structure are as follows:

- Board of Director's Oversight;
- Audit and Risk Committee; and
- Conduct Review Committee.

GPCFC also has four (4) independent oversight functions that are responsible for providing enterprise-wide oversight of operational management. Operational management is responsible for planning, directing and controlling day to day operations. These oversight functions are independent of operational management and the executives responsible for managing them are as follows:

- Finance: Chief Financial Officer;
- Risk Management: Chief Risk Officer;
- Compliance: Chief Compliance Officer: and
- Internal Audit: Chief Internal Auditor.

#### IV. Capital Structure

GPCFC's capital consists of common shares and retained earnings. As per Board and Shareholder approved By-Laws, an unlimited number of common shares have been authorized. All of GPCFC's capital is Common Equity Tier 1 and as at March 31, 2015, one common share was issued and outstanding.

Share Capital						
Authorized	Unlimited common shares, without par value					
Issued	1 Common Share for \$25,000,000					

#### V. Capital Management

One of GPCFC's objectives is to be an appropriately capitalized institution as defined by regulatory authorities. GPCFC manages its capital under OSFI's Capital Adequacy Requirement (CAR) guidelines. OSFI's guidelines are based on BCBS's Basel II and Basel III Frameworks and measures capital in relation to credit, market and operational risks. GPCFC has various capital policies, procedures and controls, including an Internal Capital Adequacy Assessment Process (ICAAP), which it utilizes to achieve its goals and objectives. The ICAAP includes the following components:

- 1. Board and senior management oversight;
- 2. Sound capital assessment and planning;
- 3. Comprehensive assessment of risks;
- 4. Stress testing;
- 5. Monitoring and reporting; and
- 6. Internal control review;

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The ICAAP also includes assessment of GPCFC's risk appetite. Risk appetite is considered to be the amount of risk GPCFC is willing to accept in the normal course of business in pursuit of its strategic and financial objectives. GPCFC's risk appetite is embodied in quantitative statements or target measures for capital adequacy and individual risk types and is approved by the Board on an annual basis. The ICAAP is submitted to OSFI and reviewed by Internal Audit as per OSFI's prescribed schedule.

OSFI's regulatory capital guidelines under Basel III allow for two tiers of capital. As at March 31, 2015, Common Equity Tier 1 (CET1) capital includes common shares, retained earnings and accumulated other comprehensive income. GPCFC currently does not hold any additional Tier 1 or Tier 2 capital instruments. Therefore, the Company's CET1 is equal to its Tier 1 and Total capital.

Total capital for GPCFC on March 31, 2015 is \$ 27,175 (in 000's).

Total capital ratio is calculated as total capital divided by risk-weighted assets (RWA). OSFI targets for Common Equity Tier 1 and total capital ratios to be at least 7% and 10.5%, respectively. In this regard, Tier 1 and total capital ratio for GPCFC was 14.6% as at March 31, 2015.

Risk Weighted Assets (RWA) (000's)	As at June 30, 2014	As at September 30, 2014	As at December 31, 2014	As at March 31, 2015
Operational Risk (Basic indicator approach)	\$66,857	\$69,150	\$70,295	\$ 71,395
Credit Risk (Standardized approach)	\$81,505	\$80,014	\$112,564	\$ 115,038
Total RWA	\$148,362	\$149,164	\$182,859	\$ 186,433

Capital Targets (as percentage of RWA)	As at June 30, 2014	As at September 30, 2014	As at December 31, 2014	As at March 31, 2015	OSFI Guideline
Common Equity Tier 1 (CET1)	16.3%	16.83%	14.6%	14.6%	7%
Tier 1 Capital	16.3%	16.83%	14.6%	14.6%	8.5%
Total Capital	16.3%	16.83%	14.6%	14.6%	10.5%

As per Basel III leverage ratio framework and disclosure requirements, all FRFIs must report leverage ratio beginning Q1, 2015. For GPCFC, the leverage ratio is calculated as Tier 1 capital divided by total assets. For comparison purposes, the leverage ratio for Q4, 2014 has been documented as well.

Leverage Ratio	As at December 31, 2014	As at March 31, 2015		
Leverage Ratio	13.7%	13.5%		

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#### VI. Enterprise Wide Risk Management (ERM) Framework

GPCFC has implemented an Enterprise Wide Risk Management (ERM) Framework, a comprehensive process for assessing, identifying, monitoring and mitigating key business risks that could interfere with GPCFC's objectives and goals. ERM provides independent oversight of the management of risks inherent in GPCFC's activities. Its key objectives are:

- Identifying current and emerging risks;
- Developing risk assessment and measurement systems;
- Establishing policies, practices and other control mechanisms to manage risks;
- Developing risk tolerance limits for Senior Management and Board approval;
- Monitoring positions against approved risk tolerance limits; and
- Reporting results of risk monitoring to Senior Management and the Board.

The following section presents information about the GPCFC's exposure to key risks, its objectives, policies and processes for measuring and managing risk and its management of capital.

#### A. Structural Interest Rate Risk in the Banking Book (IRRBB)

IRRBB is the risk of loss when on and/or off-balance sheet assets and liabilities are mismatched with respect to re-pricing or maturity dates and as such, are exposed to adverse movements in interest rates. IRRBB risk is not applicable to GPCFC given that it does not have a traditional deposit-taking or lending book subject to gap or mismatch risk.

#### B. Credit Risk

Credit risk is the risk of financial loss resulting from the failure of a debtor, for any reason, to fully honor its financial contractual obligations to GPCFC.

The objective of the GPCFC's credit risk management program is to manage its risk within an appropriate tolerance and to maximize the overall return on the risks taken. The credit policies, standards, methodologies and practices associated with managing and monitoring exposure to merchant credit risk are outlined in the Credit Risk Management Policy and the supporting Credit Policy Manual. Credit risk is managed under the direction of the Chief Risk Officer with SMC and Board oversight. SMC meetings are held monthly and Audit and Risk Committee and Board Meetings are held quarterly where risk reports are discussed, and reviewed. Based on the above assessment, management considers there to be a low risk of credit risk underestimation using the Standardized Approach.

Concentrations of credit risk exist if a number of customers are engaged in similar activities, are located in the same geographic region or have similar economic characteristics such that their ability to meet contractual obligations could be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate a related sensitivity of GPCFC's performance to developments affecting a particular counterparty, industry or geographic location. Processing services are rendered to a large and geographically dispersed group of customers throughout Canada. Current credit exposure is limited to the loss that would be incurred if all of GPCFC's counterparties were to default at the same time.

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#### C. Operational Risk

Operational risk is the potential loss resulting from inadequate or failed internal processes, people and systems or from external events. This includes legal risk, but excludes strategic and reputational risk. Legal risk includes, but is not limited to, exposure to fines, penalties, or punitive damages resulting from supervisory actions, as well as private settlements.

GPCFC operates within a strong internal control environment and its Enterprise Risk Management Program incorporates risk assessment processes (business unit level assessment, documentation of identified risks and controls in place to mitigate them) in its overall objective and annual work plan.

#### D. Market Risk

Market risk is the risk that value of investments may decline over a given period because of economic changes or other events impacting large portions of the market. GPCFC does not have a portfolio that meets the qualifying criteria and has no material foreign exchange positions.

#### E. Liquidity & Funding Risk

Liquidity and funding risk for GPCFC is the risk that it may be unable to generate or obtain sufficient cash or its equivalent in a timely and cost-effective manner to meet its commitments as they come due. GPCFC's Liquidity and Funding Management Policy and related procedures define the policies, standards and practices associated with managing and monitoring the exposure to liquidity and funding risks. GPCFC monitors its liquidity position daily together with its cash flow forecasts. For additional funding, the Company has a borrowing facility with GPDI for up to \$100 million and an external overdraft facility for up to \$80 million. The key measures for managing liquidity include GPCFC establishing and maintaining:

- A Liquidity Ratio which is the sum of total liquid assets (cash and cash equivalents) to total non-cash
  assets, equal to at least 5% and monitoring the Ratio to identify adverse balance sheet trends and
  develop appropriate management strategies, as needed;
- Borrowing facilities with GPDI and a Schedule I Bank;
- GPCFC has established a Liquidity and Funding Contingency Plan. The Plan outlines the process to manage the range of stress environments and establish clear lines of responsibility and escalation procedures; and
- GPCFC has established processes and regular reporting to ensure that it is in full compliance with the applicable elements of the Basel III Global Liquidity Standard effective January 2015.

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# VII. Basel III Pillar 3 Capital Disclosure

As at N	I III Pillar 3 Capital Disclos  March 31, 2015							Q1 2015
	ints in thousands of Canadian Do	ollars except p	ercentage	s)				All-In
		uity Tier 1 -			nd Reserve	s		
1 Din	rectly issued qualifying common s		_				s related stock surplus	25,000
	tained earnings	mare capitar (	and equiv		l joint stoci	(companies) pia	s related stock surplus	2,175
	cumulated other comprehensive	income (and o	other reser	ves)				
	rectly issues capital subject to ph				to non-join	it stock compani	es)	N.A
	mmon share capital issued by sul							N.A
	mmon Equity Tier 1 capital before						,	27,175
		Equity Tier 1			iustments			
28 Tot	tal regulatory adjustments to Cor		_	<u> </u>				N.
	mmon Equity Tier 1 capital (CET)		1101 1					27,17
27 (01			r 1 conito	instrumon	te			27,175
20 Di-		Additional Tie						
30 Dire	rectly issued qualifying Addition							N/
32	of which: classified as e							N/
	of which: classified as li				_			N.
	rectly issued capital instruments						an and hald has thind	192
34 Au	Iditional Tier 1 instruments (and C		ents are no	i included li	1 row 3) isst	ied by subsidiari	es and neid by third	N/
35	parties (amount allowed		idianiaaa	higgs to pho	ina aut			N/
	of which: instruments is	-		bjeci to pra	ise oui			NA NA
30 Au	Iditional Tier 1 capital before regu			alataur adim	a franco na fra			197
42 TD-4		onal Tier 1 ca		natory adjus	suments			N.T.
	tal regulatory adjustments to Ad	ditional Tier	1 capitai					N/
	ditional Tier 1 Capital (AT1)							N/
45 Tie	er 1 capital (T1=CET1+AT1)							27,175
46 D:		r 2 capital: in			nces			3.7
	rectly issued qualifying Tier 2 ins			_				N/
	rectly issued capital instruments				. 5 24) :			N/
	er 2 instruments (and CET1 and A			uaea in row	s 5 or 34) iss	sued by subsidiar	nes and neid by	3.7
49	third parties (amount all	owed in grou	p Her 2)					N/
	llective allowances							N/
51 Tie	er 2 capital before regulatory adju							N/
_		ier 2 capital:	regulator	y adjustmen	its			
	tal regulatory adjustments to Tie	er 2 capital						N/
	er 2 capital (T2)							N/
	tal capital (TC=T1+T2)							27,175
60 Tot	tal risk-weighted assets	~						186,433
-			pital Ratio					
	mmon Equity Tier 1 (as percentage		ghted asse	ts)				14.5
	er 1 (as percentage of risk-weighte							14.5
63 Tot	tal capital (as percentage of risk-v							14.5
_		1	I all-in tar	get	1			
	mmon Equity Tier 1 capital all-in	arget raio						7.009
70 Tie	er 1 capital all-in target ratio							8.509
71 Tot	tal Capital all-in target ratio							10.509
	•	struments su	•					
	(only app	olicable betwe	en 1 Jan 2	013 and 1 J	an 2022)			
80 Cu	rrent cap on CET1 instruments s	ubject to pha	se out arr	angements				N/
81 <i>Am</i>	wunts included from CET1 due t	o cap (excess	over cap	after redem	otions and n	naturities)		N/
82 <i>Cu</i>	rrent cap on ATI instruments su	bject to phase	e out arrai	igements				N/
83 Am	ount excluded from ATI due to c	ap (excess o	ver cap aft	er redempti	ons and ma	turities)		N/
04 0	errent cap on T2 instruments subj	ect to phase o	out arrang	ements				N/
	ount excluded from T2 due to ca							N/

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## VIII. Basel III Leverage Ratio Disclosure

Basel III Leverage Ratio Disclosure	
As at March 31, 2015	Q1 2015
(Amounts in thousands of Canadian Dollars except percentages)	All-In
On-balance sheet exposures	
1 On-balance sheet items(excluding derivatives, SFTs and grandfathered securitization exposures but including	201,646
collateral	
2 (Asset amounts deducted in determining Basel III "all-in" Tier 1 capital)	NA
3 Total on-balance sheet exposures (excluding derivatives and SFTs) (sume of lines 1 and 2)	201,646
Derivative Exposures	
4 Replacement cost associated with all derivative transactions (i.e. Net of eligible cash variation margin)	NA
5 Add-on amounts for PFE associated with all derivative transactions	NA
6 Gross up for derivative collateral provided where deducted from the balance sheet assets pursuant to the	
operative accounting framework	NA
7 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	NA
8 (Exempted CCP-leg of client cleared trade exposures)	NA
9 Adjusted effective notional amount of written credit derivatives	NA
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	NA
11 Total derivative exposures (sum of lines 4 to 10)	NA
Securities financing transaction exposures	
12 Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale	
accounting transactions	NA
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	NA
14 Counterparty credit risk (CCR) exposure for SFTs	NA
15 Agent transaction exposures	NA
16 Total securities financing transaction exposures (sum of lines 12 to 15)	NA
Other off-balance sheet exposures	
17 Off-balance sheet exposure at gross notional amount	NA
18 (Adjustments for conversion to credit equivalent amounts)	NA
19 Off-balance sheet items(sum of lines 17 and 18)	NA
Capital and Total Exposures	
20 Tier 1 capital	27,175
21 Total Exposures (sum of lines 3, 11, 16 and 19)	201,646
Leverage Ratios	
22 Basel III leverage ratio	13.4

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